

## **Budget & Legislative Update**

Presentation to Career Credit Leadership Institute

March 23, 2020



## Agenda

- ☐ Revenue/Receipt Update
- ☐ 2020-21 Short Session Budget Priorities
- ☐ Enrollment Update
- □ Legislative Update



## 2019-20 Revenue Update

- ☐ General Fund revenues through February are 63% of budget same % as February 2019.
- ☐ The Fiscal Research Division estimates that General Fund revenue is \$289.6 million above the revenue target.
- ☐ Income tax is up 2.7%, Corporate Income up 8% and Sales tax up 6.2% compared to February 2019.



## 2019-20 Receipts Update

- ☐ What factors impact receipt collection actual enrollment v. budgeted, waivers, collections, refunds, etc.
- ☐ Through February 82% (\$260M) of the \$315M budgeted tuition and registration fee receipts were collected.
- ☐ Receipt collections are currently tracking closely to last year's levels.



#### 2020-2021 Budget Requests

- □ Salary Increases for Community College Faculty & Staff
- □ Fully Fund Enrollment Growth
- □ Funds for a Modern & Secure IT System
  - Cybersecurity Funding
  - Additional IT System Funding
- Capital & Equipment Funding
- □ Financial Aid for Workforce Training



#### **SALARY INCREASES: Historical Comparisons**

Fiscal Year	Community Colleges	State Employees	Teachers	UNC System		
13-14	\$0	\$0	\$0	\$0		
14-15	\$1,000 Salary Increase	\$1,000 Salary Increase	7% average & \$1,000 Bonus for top of salary schedule	1.2%		
15-16	\$750 Bonus & 0.9% Additional Salary Funds	\$750 Bonus	2.2% average & \$750 Bonus	\$1,000 State Human Resources Subject employees & UNC-BOG determined for exempt employees		
16-17	1.5% Salary Increase & 1.5% Bonus	1.5% Salary Increase & 0.5% Bonus	4.7% average	\$750 Bonus		
17-18	\$1,000 Salary Increase & 0.89% Additional Salary Funds	\$1,000 Salary Increase	3.3% average \$385 Bonus for 25+ years	1.5% Salary Increase & 0.5% Bonus		
18-19	2% Salary Increase	2% Salary Increase	6.5% average	0.7% as determined by UNC-BOG		
19-20	Not Enacted 2%	2.5%	Not Enacted 3.9% average over the biennium	Not Enacted 2%		
20-21	Not Enacted 2%	2.5%	Not Enacted SB 354 – increases to 4.4% average over the biennium	Not Enacted 2%		



## SALARY INCREASES: Education Sector Rankings

Fiscal Years	NC Average Teacher Salary and National Rank		NC Public 2 Year Avg Salary of 9- Month Faculty and National Rank			NC Public 4 Year Avg Salary of 9-Month Faculty and National Rank	
2018-19 Teachers/ 2017-18 NCCCS & UNC	\$53,975	28	\$51,478	44		\$86,376	22
2013-14	\$44,990	49	\$48,668	41		\$77,902	24
NEA Rankings and SOURCES Estimates Report		U.S. Department of Education, Digest of Education Statistics, table 316.30					



# #1 Priority: Salary Increases for Community College Faculty & Staff

Request: \$62,000,000 Recurring

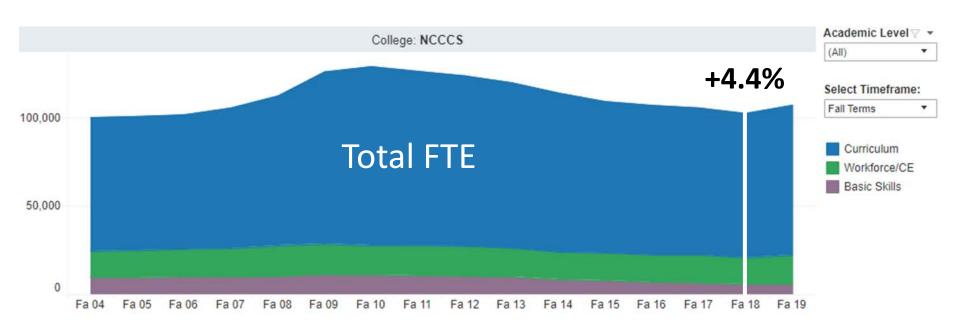
Attracting & retaining faculty & staff to prepare North Carolina's future workforce is challenging, especially in high-demand, high-skilled areas such as nursing and the trades. Request a 5% increase for community college employees giving parity with State employees.

Assuming no other states give increases, a 5% increase would move NC to 38<sup>th</sup>.

- General Assembly has already identified approximately \$48,000,000 (4%) in HB 966 & SB 354
- Request is therefore only an additional \$14,000,000



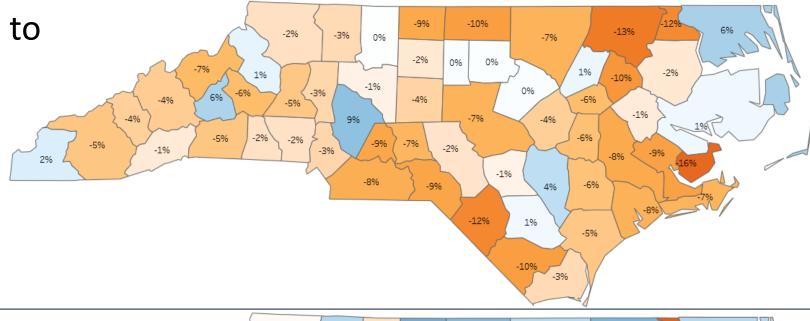
## Enrollment Growth Trends Fall 2018 to Fall 2019 Overall FTE Increase



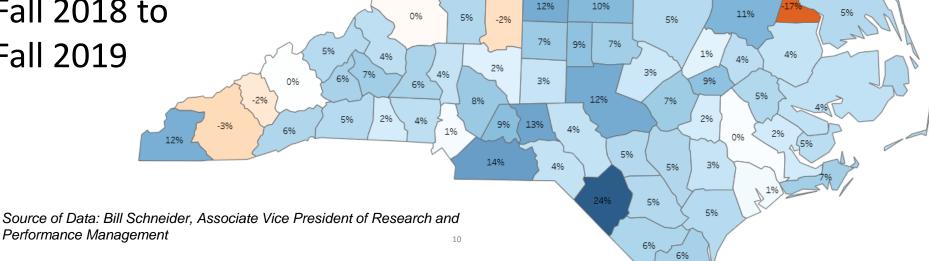


#### Fall FTE Enrollment Change

Fall 2017 to Fall 2018

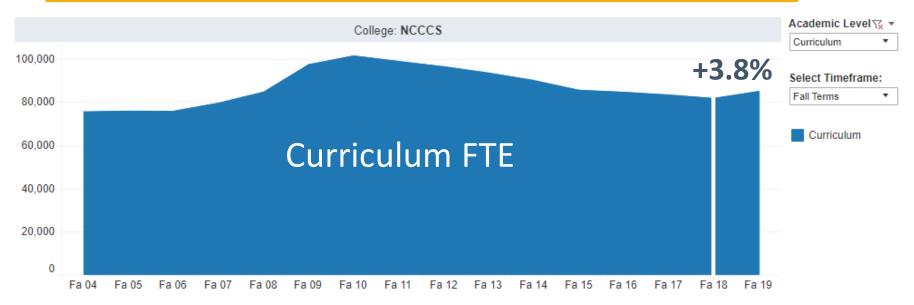


Fall 2018 to Fall 2019



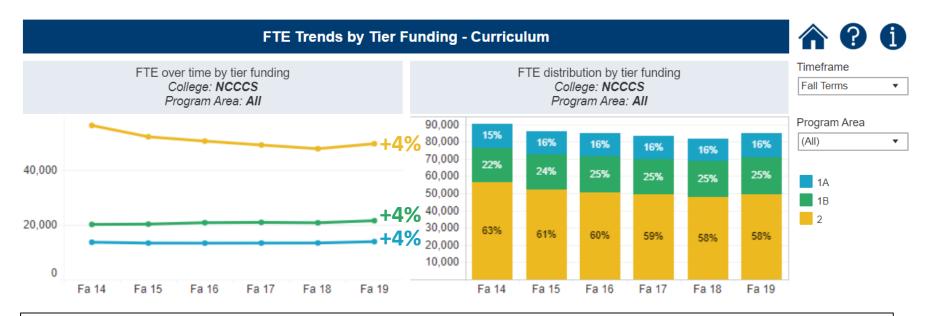


## Curriculum Enrollment Growth Trends Fall 2018 to Fall 2019 FTE Increase





## Curriculum Enrollment Growth Trends Fall 2018 to Fall 2019 FTE Increase by Tier



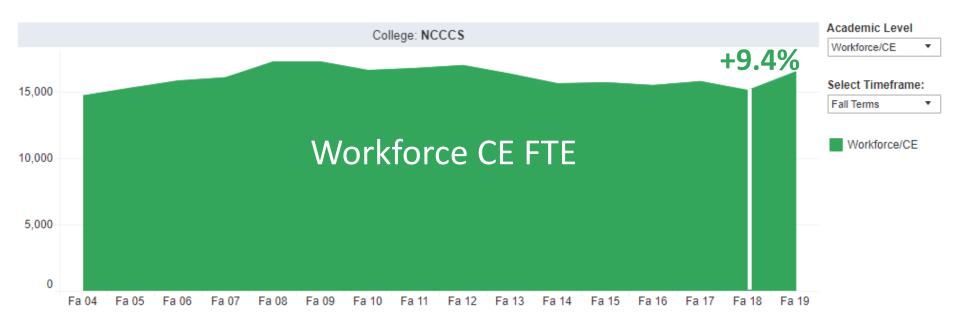
Tier 1A – Health Care & technical education aligned to priority occupations that have documented skills gaps & pay higher wages.

Tier 1B – Other high cost areas of health care, technical education, lab-based science, and college-level math.

Tier 2 – All other curriculum courses.

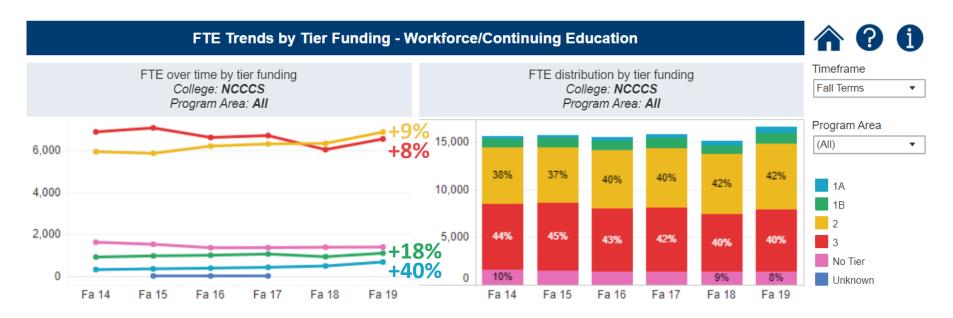


## Enrollment Growth Trends Fall 2018 to Fall 2019 Con Ed FTE Increase





#### Con-Ed Enrollment Growth Trends Fall 2018 to Fall 2019 FTE Increase by Tier



Tier 1A – Courses aligned to priority occupations that have documented skills gaps & pay higher wages. Courses must be scheduled for 96 hrs. or more, and mapped to a 3<sup>rd</sup> party credential, certification, or industry-designed curriculum.

**Tier 1B** – Prepare students for jobs in priority occupations & lead to industry credentials. Courses must be scheduled for 96 hrs. or more, and mapped to a 3<sup>rd</sup> party credential, certification, or industry-designed curriculum.

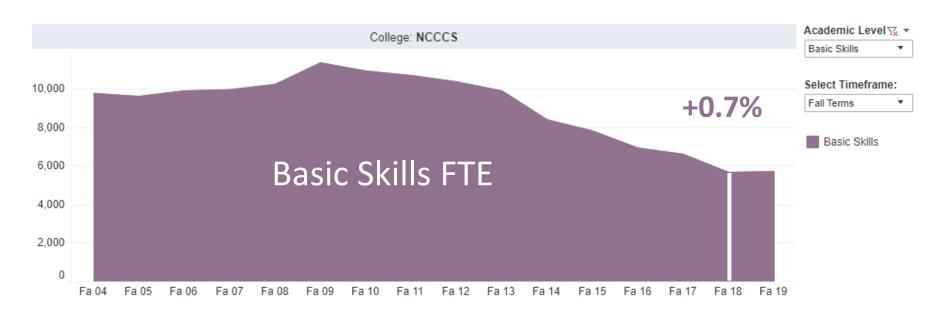
Tier 2 – Courses leading to a State or industry-recognized credential. Courses must be scheduled for 96 hrs. or more, and mapped to a 3<sup>rd</sup> party credential, certification, or industry-designed curriculum.

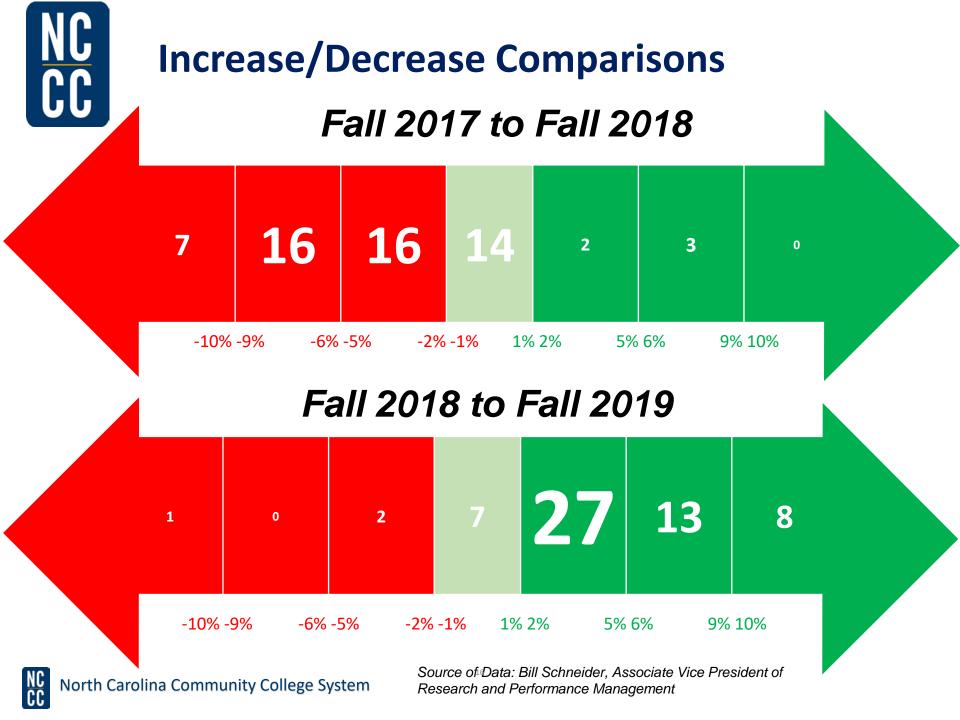
Tier 3 – Other continuing education courses.





## Enrollment Growth Trends Fall 2018 to Fall 2019 Basic Skills FTE Increase







# Enrollment Growth Trends How Are Colleges Managing Growth?

	FTE	Sections	Avg Class Size	College Subjects
Curriculum	<b>1</b> 3.8%	<b>↓</b> 2.2%	16.1→16.7 (↑4.2%)	<b>↓</b> 1.6%
Workforce CE	↑ 9.4%	<b>1</b> 2.9%	14.1→14.5 (↑3.0%)	<b>↑</b> 4.2%



#### Reasons for Growth

- Local innovation & leadership through both college presidents & trustees
- □ Support from the Governor & General Assembly to *fully fund short-term* workforce training parity
- Renewed emphasis on workforce training
- □ Statewide "Your Hire Education" marketing campaign



# FULLY FUND ENROLLMENT GROWTH: Cost Using Estimated *Budget* FTE

- Budget FTE is how colleges are funded
- Budget FTE is the higher of
  - Prior year; or,
  - Average of prior 2-years
- Currently, only have Summer & Fall 2019
   FTE data & must estimate Spring 2020
  - March: Updated Spring 2020 enrollment estimate



## FULLY FUND ENROLLMENT GROWTH: % Change for Estimated *Budget* FTE

	2020-2021 Current BFTE Estimate	2019-2020 BFTE
Overall	3.7% (8,600 BFTE)	<b>-1.2%</b> (-2,940 BFTE)
Curriculum	3.3%	-0.7%
Workforce Con Ed	8.4%	1.0%
Basic Skills	-3.2%	-11.2%



### **Enrollment Growth**

Based upon Final Summer & Fall, Estimated Spring:

	Estimated Change	# Colleges Increasing	# Colleges Decreasing
Curriculum	5,957 BTFE	45	13
Continuing Ed.	3,130 BFTE	44 (+1 flat)	13
Basic Skills	-486 BFTE	38	20

•First iteration of budget projection worksheet – late March - status quo scenario.



#### #2 Priority: Fully Fund Enrollment Growth

Request: \$40,200,000\* Recurring

Request full funding for enrollment growth

- Enrollment growth budget request is based on most recent budget FTE estimates
- Budget request may change later in the Spring

\* Estimate

- Growth for 1<sup>st</sup> time in almost a decade
- General Assembly has traditionally funded enrollment growth for community colleges
- Preliminary conversations with legislators & Governor's Office already underway



# Modern & Secure College IT System: Cybersecurity Funding

#### There is always the one...







Slide Courtesy of: Stephen Reeves, CISSP, CGCIO NC Community College System Chief Information Security Officer



#### #3 Priority: Modern & Secure College IT System

Request: \$5,200,000 Recurring

\$2,250,000 Non-Recurring

#### Cybersecurity

8 System Office regionally-based IT security officers to assist

colleges

3<sup>rd</sup> party security assessments for colleges

Online cybersecurity training for community college employees

Operation & Maintenance Funding for Modern IT System

Funds to continue to develop & operate & maintain IT projects funded during 2019 session

\$4,000,000 R

\$1,200,000 R

\$2,000,000 NR

\$250,000 NR

#### Cybersecurity: The threat is real!

- According to Campus Safety, as of October 2019, 500+ schools had been affected by ransomware.
- According to EdTech, hackers have evolved and increased attacks on higher education institutions.
- Last year, Richmond Community College was hit with a significant ransomware attack.

#### O&M Funds for Modern IT System

- Need recurring funds for longterm operation of short-term workforce online registration.
- Need recurring funds for operation & maintenance to bid out next phase of modernized IT system. (In 2019, General Assembly appropriated funding for development of next phase.)



#### Additional Requests

#### Capital & Equipment.

- HB 966, Budget Bill, included community colleges in State Capital & Infrastructure Fund
- Over \$90,000,000 in 2019-21
- Over \$400,000,000 in total over 10 years.
- As of January 14, 2020, Governor's veto of HB 966 has not been overridden by Senate

#### Financial Aid Scholarships for Workforce Training.

- Need-based financial aid for workforce training
- \$5,000,000 from NC Education Lottery or other non-General Fund sources



#### The Legislative Process

- How are CC System budget priorities developed?
- 2. Advocacy: Who does what with whom?
- 3. How does the legislative budget process (really) work?
- 4. What on earth happened last session???
- 5. Where do we go in 2020?

#### **Developing Consensus Legislative Agenda**



Legislative & Finance Committees

Develops Budget & Non-Budget Priorities



North Carolina Association of Community College Presidents

Adopts Legislative Priorities & Sends to



Endorses Legislative Priorities



Adopts Final Legislative Priorities



## Advocacy: Who does what & with whom?

# SBCC, Presidents & Trustees

- Local legislative delegation
- Additional emphasis on presidents & trustees who have Education Committee chairs & members

## System President

- Speaker & President Pro Tem
- Legislative leadership
- Governor

#### **System Office**

- House & Senate Education Appropriations Chairs
- House & Senate Full Chairs
- •H & S Education Committee members

Goal is to ensure that all 170 legislators are aware of System Priorities

#### Long & Short Legislative Sessions

#### **Long Session**

- General Assembly constitutionally required to meet
- Odd-numbered years
- Governor proposes 2-year budget
- 2-year budget (usually) enacted
- Any type of bill can be introduced
- Non-budget & non-revenue bills must "crossover" from one chamber to the other by a specified date

#### **Short Session**

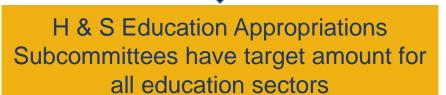
- No constitutional requirement to meet in even-numbered years
- General Assembly sets date to convene
- Budget adjustment bill
- Introduction of new bills limited, e.g., revenue, appropriations, study committee recommendations

# **Determination** pending





House & Senate leadership set spending amount for State Budget & set target spending amounts for all subcommittees



- Maximum amt. subcommittees can spend
  - To spend more, must make cuts

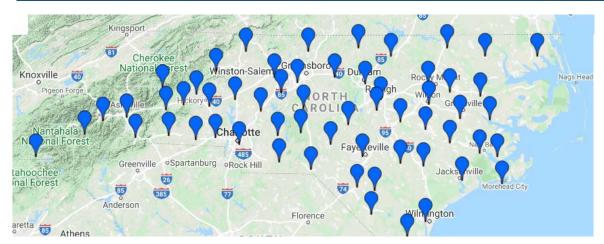
All Salaries decided
by Legislative
Leadership &
Chairs of
Appropriations
Committees







# Funding for Individual Colleges: Where does that \$ come from?!



#### Typically,

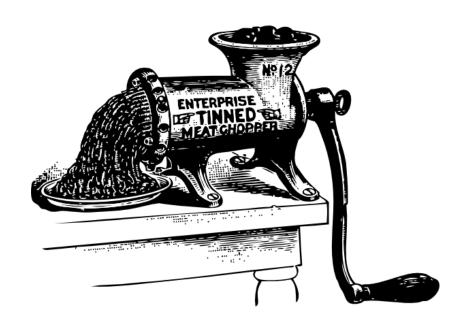
- Non-recurring (1X) money
- Allocated outside Education budget targets

System Office will oppose <u>if</u> takes away from System priorities

- (6) North Carolina Military Business Center (Fund Code 1624) Nine hundred thousand dollars (\$900,000) in recurring funds for each fiscal year of the 2019-2021 fiscal biennium for the North Carolina Military Business Center at Favetteville Technical Community College.
- (7) South Piedmont Community College Training Center (Fund Code 1624) One million five hundred thousand dollars (\$1,500,000) in nonrecurring funds for the 2020-2021 fiscal year as a directed grant for an Aseptic Training Center at South Piedmont Community College.
- (8) Piedmont Community College (Fund Code 1624) One million one hundred seventy thousand dollars (\$1,170,000) in nonrecurring funds for the 2019-2020 fiscal year to provide a matching grant in accordance with Section 3.6 of this act for an Educational and Agricultural Development Center at Piedmont Community College.
- (9) Veterinary Equipment (Fund Code 1624) Six hundred thirty-one thousand nine hundred sixty-nine dollars (\$631,969) in nonrecurring funds for the 2019-2020 fiscal year as a directed grant to Gaston College to equip the Veterinary Medical Technology building.
- (10) Anspach Advanced Manufacturing School (Fund Code 1624) Five hundred fifteen thousand dollars (\$515,000) in nonrecurring funds for the 2019-2020 fiscal year for the Anspach Advanced Manufacturing School at the Yancey County campus of Mayland Community College for the purchase of equipment and nonrecurring operational expenses.
- (11) Randolph Community College (Fund Code 1624) Two hundred fifty thousand dollars (\$250,000) in nonrecurring funds for the 2019-2020 fiscal year as a directed grant for the purchase of equipment for Randolph Community College.
- (12) Wayne Community College (Fund Code 1624) One hundred thousand dollars (\$100,000) in nonrecurring funds for the 2019-2020 fiscal year as a directed grant for repairs, renovations, and capital needs at Wayne Community College.
- (13) Cape Fear Botanical Gardens (Fund Code 1624) One hundred thousand dollars (\$100,000) in nonrecurring funds for the 2019-2020 fiscal year as a directed grant to Fayetteville Technical Community College to support the Cape Fear Botanical Gardens.
- (14) Truck Driver Training Program (Fund Code 1624) Seventy-five thousand dollars (\$75,000) in nonrecurring funds for the 2019-2020 fiscal year as a directed grant to Johnston Community College for a truck driver training program.
- (15) McDowell Technical Community College (Fund Code 1624) Seventy-five thousand dollars (\$75,000) in nonrecurring funds for the 2019-2020 fiscal year

Session Law 2019-235 Senate Bill 61

# So, if that's the process, what happened in 2019?!



Laws are like sausages. It's better not to see them being made.

~Otto von Bismarck

#### 2 Primary Reasons 2019 Was Different

1. NO sense of urgency

2. Veto override more difficult

# But there has to be an enacted State budget, right???

- Yes.....and no
- State does have to have a budget, but...

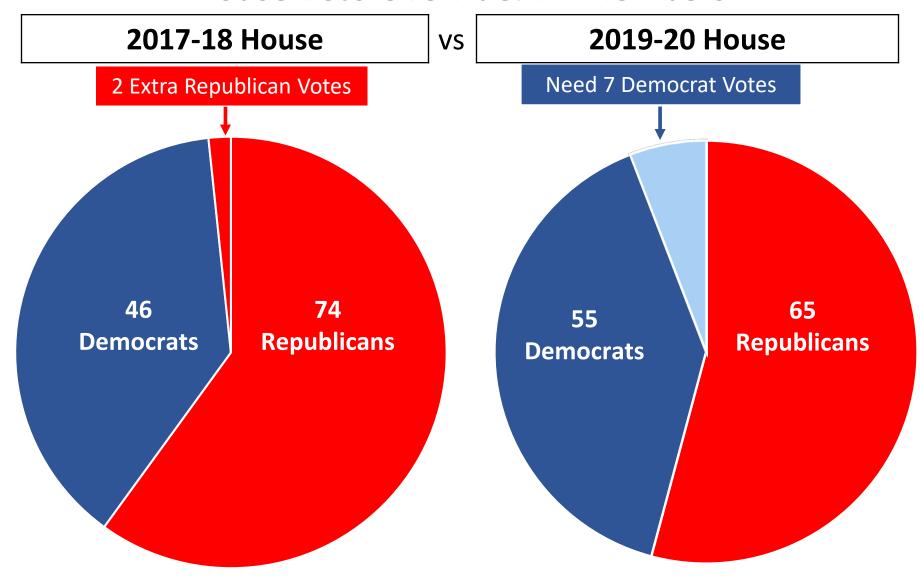
#### **Prior Years**

- Budget expired on June 30<sup>th</sup>
- If no State budget by July 1<sup>st</sup>, General Assembly passed "continuing resolutions" to keep State government operating for a specified period while negotiated budget.
- RESULT: Pressure to reach a budget compromise so would not have to keep passing continuing resolutions

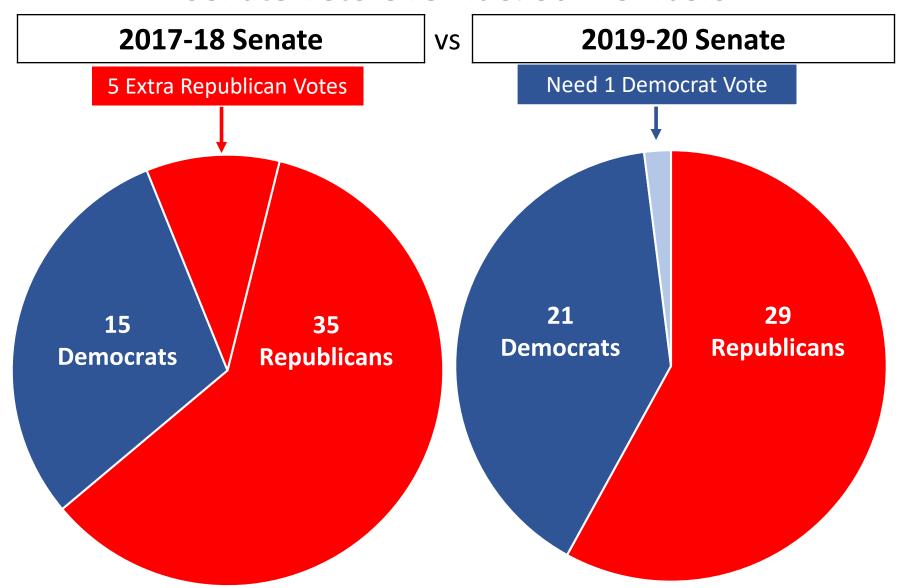
#### 2019: No Sense of Urgency

- Law enacted several years ago that allows State spending to continue in same amounts as prior year.
- RESULT:
  - State government can continue to operate
  - Less pressure to reach a compromise between the House & Senate or with the Governor

#### **House Veto Override: 72 Members**



#### **Senate Veto Override: 30 Members**



#### What happened with community college salaries?

#### Community College Salaries Caught Up in All Education Salary Increases

#### HB 966 - Budget Bill

- 2019-20: 1%
- 2020-21: Additional 1%



No Senate override vote taken
Bill sent to Senate Rules
Could come back up

## SB 354 – Strengthening Educators Pay Act

Salary increases for teachers, CC employees & UNC System

Part I: Same as HB 966

Part II: If Senate overrode HB 966

- 2019-20: Additional 1%
- 2020-21: Additional 1%



Governor vetoed SB 354
Senate override vote **failed**SB 354 dead

#### The Plan: Proceed as Usual

- Advocate for budget priorities
- Look for opportunities for another mini budget bill
- General Assembly already identified funds in 2019 for 4% salary increase for CC employees & education enrollment growth reserve





April						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		posterio)

#### **Final Thoughts**



- ? Will HB 966 finally be overridden
- ? Will there be a "short session" budget
- ? Could there be another mini budget
- ? COVID-19 impacts???



